



Development Committee Meeting Summary

Tuesday, September 14, 2021: 6pm – 7pm

Prepared by: Keishia Niblack, Board Member and Development Chair

Development Committee Members: Keishia Niblack, Tomika Jones, & Dr. Gavin Samms

Strategic Priority: Fiscal Health

1. Fund Development
 - a. Objective: To raise funds to identified and board approved goals for support of GIA growth.
 - b. Strategies: (1) Identify and hire development consultant to support and manage the process for GIA to form the infrastructure to secure desired funding for specific set goals.
 - c. Responsibility: Development Committee
 - d. Committee: Keishia Niblack, Tomika Jones & Dr. Gavin Samms

2. Board Giving
 - a. Objective: To have the sitting board as 100% giving members.
 - b. Strategies: (1) No strategy is needed. One the donor policy is reviewed and approved, board members should and can give immediately.
 - c. Responsibility: Finance Committee for the donor policy. Development Committee for the implementation of the board giving.

Interviewing Development Committee Candidates

1. Candidate re-engagement.
 - a. We paused this process to get clear on GIA Goals. This was achieved at the board retreat. (reference Board Goals)
 - b. Are we ready to re-engage and interview interested candidates?
 - i. Laurie Nichols
 - ii. Maria King
 - iii. Linda McNay